

# THE CONSTRUCTION INDUSTRY

**WE Call Ourselves an Industry**

**WE are Treated Like an  
Industry**

**ARE WE AN INDUSTRY??**

Do WE Act Like an Industry?

**\$360 Million 2004**

**State Fund Industrial Insurance  
Premiums for Construction**

# \$306 Million Claims Benefits for Construction in State Fund in 2004

- Past 5 Years \$12 Million for Hearing Loss

# Pay for Repairs VS Prevention

- Societal Consistency
- Always Looking for the Cure
- Seldom Looking for the Cause
- Finding Cause could lead to Prevention

# The Real \$Money is in Prevention

- No real way to quantify Cost of injury or illness
  - What does it cost to train Replacements?
  - What does it cost to combat demoralization of co-workers?
  - What does it cost to replace co-workers who quit?
  - What does it cost when owners or General Contractors won't accept your bid?
  - What does it cost when competent workers refuse dispatch?
  - What does it cost when capable youth refuse to enter this Industry?

# SOLUTIONS

- Concerted Effort by Industry to:
  - **Identify and correct problems that lead to waste and inefficiency in safety**

# SOLUTIONS

- Concerted Effort by Industry to:
  - **Find common ground for minimum training and delivery of training**

# SOLUTIONS

- Concerted Effort by Industry to:
  - **Track training and testing (respiratory, hearing, etc.) of a migratory work force to avoid redundancy and waste**

# SOLUTIONS

- Concerted Effort by Industry to:
  - **Track training and testing of work force to better invest in the identified needs of the industry to reduce injuries and affect the bottom line.**

Be Part of the Solution  
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